



# Some preliminary analysis of the economics of malware kits and traffic brokers

Workshop on “Collaborative Security and Privacy Technologies”

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# Malware Markets



- Initially markets mainly traded goods such as
  - CCNs
  - SSNs
  - Bank accounts
- Initially took place on **IRC channels**
  - No proper moderation
  - No reputation system
  - It was a market for “Lemons”<sup>1</sup>
- **No ROIs** → This paradigm **failed**

1. C. Herley and D. Florencio. Nobody sells gold for the price of silver: Dishonesty, uncertainty and the underground economy. Economics of Information Security and Privacy, 2010.



# New Malware Markets



- Forums/e-commerce sites
- New features
  - Reputation Systems
  - Brokerage of **tools**
  - Infrastructure of **services**
    - Additional services to support the tools
  - “Language restricted” markets
- Feature the characteristics of a typical **growing** market



## Who the attackers were, and are



- '90s: hackers were security enthusiasts with high technical competence
- '00s: hacker was anybody that could run an automated tool
- '10s: hackers are **economic agents** that look toward ROIs
  - Automation tools are not enough now
  - **Trade of infrastructure**
    - Exploit Kits
    - Traffic Brokers

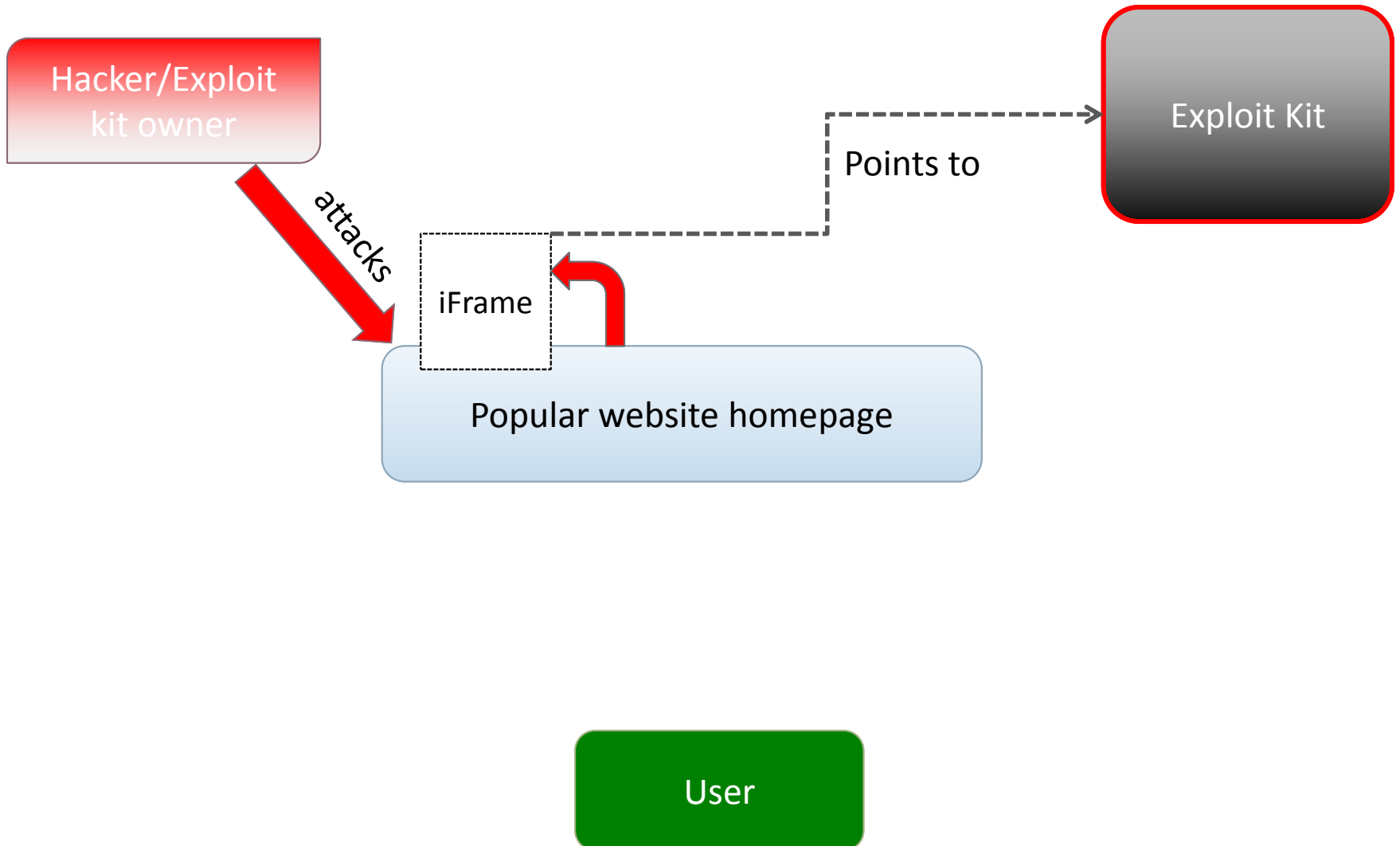


# Exploit Kits and Traffic Brokers

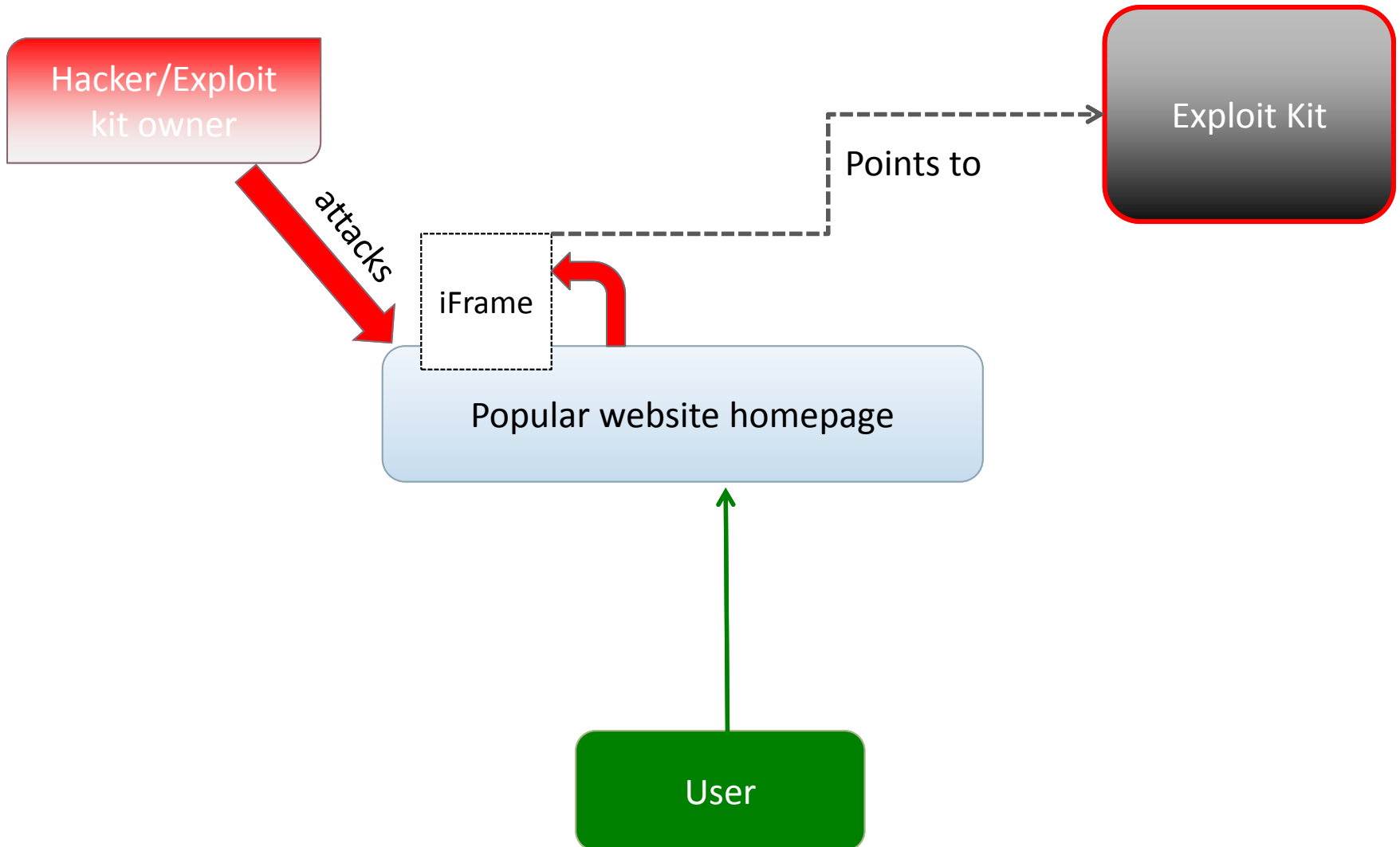


- Exploit kits are **web applications** deployed on some server
  - MySQL back-end
  - When the user connects to its `exploit.php` page
    - Exploit kit **test** victim's configuration for known vulnerabilities -> exploit
    - Shellcode usually initiate download of some **malware**
- Problem
  - The attackers needs the user to explicitly make a **GET** request toward `exploit.php`
- Solution
  - **Buy connections** from Traffic Brokers

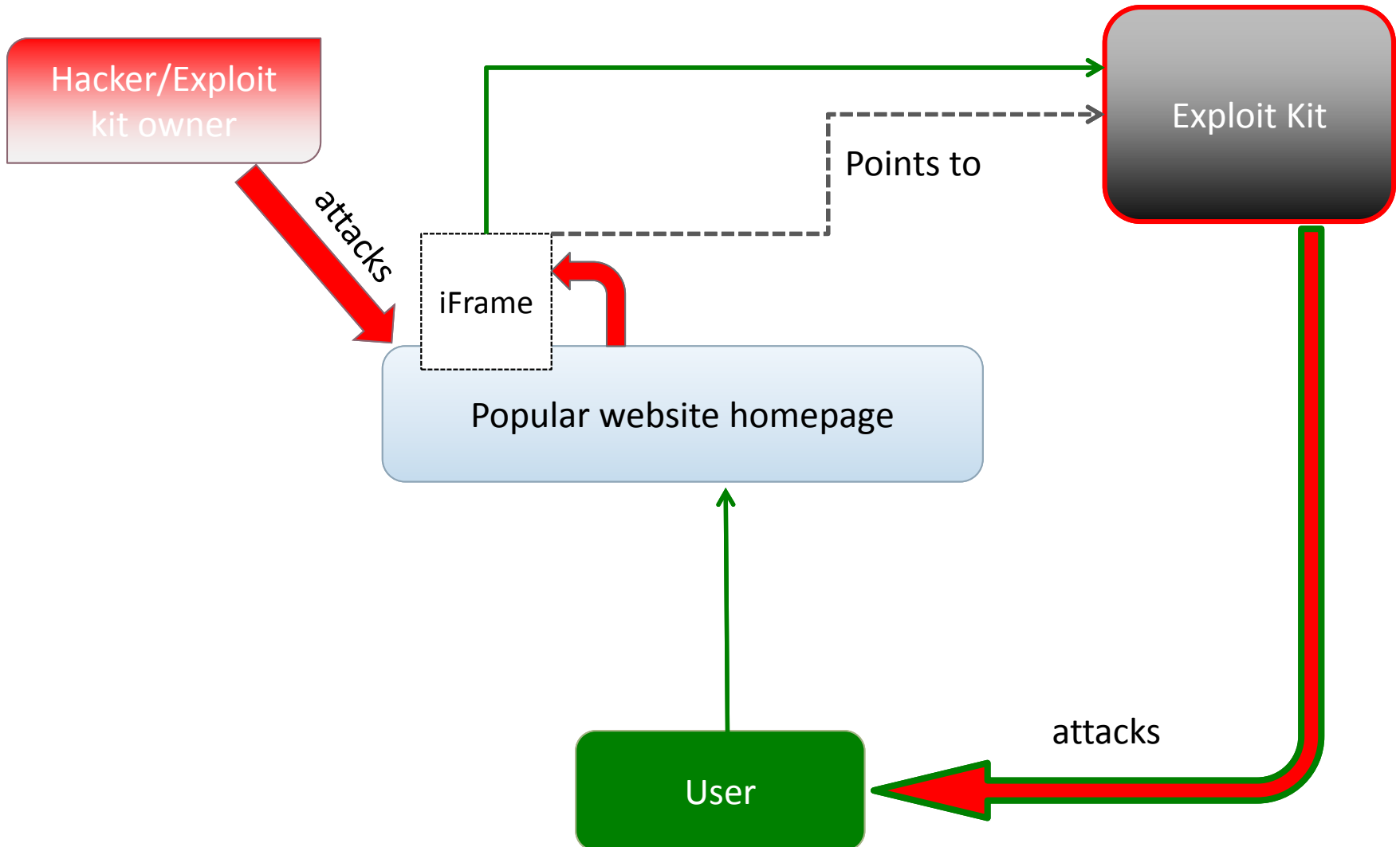
# How Exploit Kits work



# How Exploit Kits work



# How Exploit Kits work







# How Exploit Kits are sold



Exploitation success rate

\*Rate highly depends on traffic quality

**Средний пробив на связке: 10-25%**

\* Пробив указывается приблизительный, может отличаться и зависит напрямую от вида и качества трафика.

\* Отстук стандартный, даже чуть выше стандартного:

> Зевс = 50-60%

> Лоадер = 80-90%

Install rates

Zeus malware: 50-60%

Loader: 80-90%

**Цена последней версии 1.6.x:**

> Стоимость самой связки = 2000\$

> Чистки от AV = от 50\$

> Ребилд на другой домен/ИП = 50\$

> Апдейты = от 100\$

\* Связка с привязкой к домену или IP .

**Связь:**

> ICQ: 9000001

> Jabber: Exmanoize@xmpp.jp

**Рабочий график:**

> понедельник - суббота

> с 7 до 17 по мск.

Latest prices

Additional services

Vendor's contacts

Working hours:

- Monday-Saturday
- 7am to 5pm (Moscow time)

📅 23.03.2011, 19:44

Апдейт до версии "**Eleonore Exp v1.6.5**"

**В состав связки входят следующие эксплойты:**

- > CVE-2006-0003 (MDAC)
- > CVE-2006-4704 (WMI Object Broke)
- > CVE-2008-2463 (Snapshot)
- > CVE-2010-0806 (IEpeers)
- > CVE-2010-1885 (HCP)
- > CVE-2010-0188 (PDF libtiff mod v1.0)
- > CVE-2011-0558 (Flash <10.2)
- > CVE-2011-0611 (Flash <10.2.159)
- > CVE-2010-0886 (Java Invoke)
- > CVE-2010-4452 (Java trust)

\*Виста и 7ка бьется

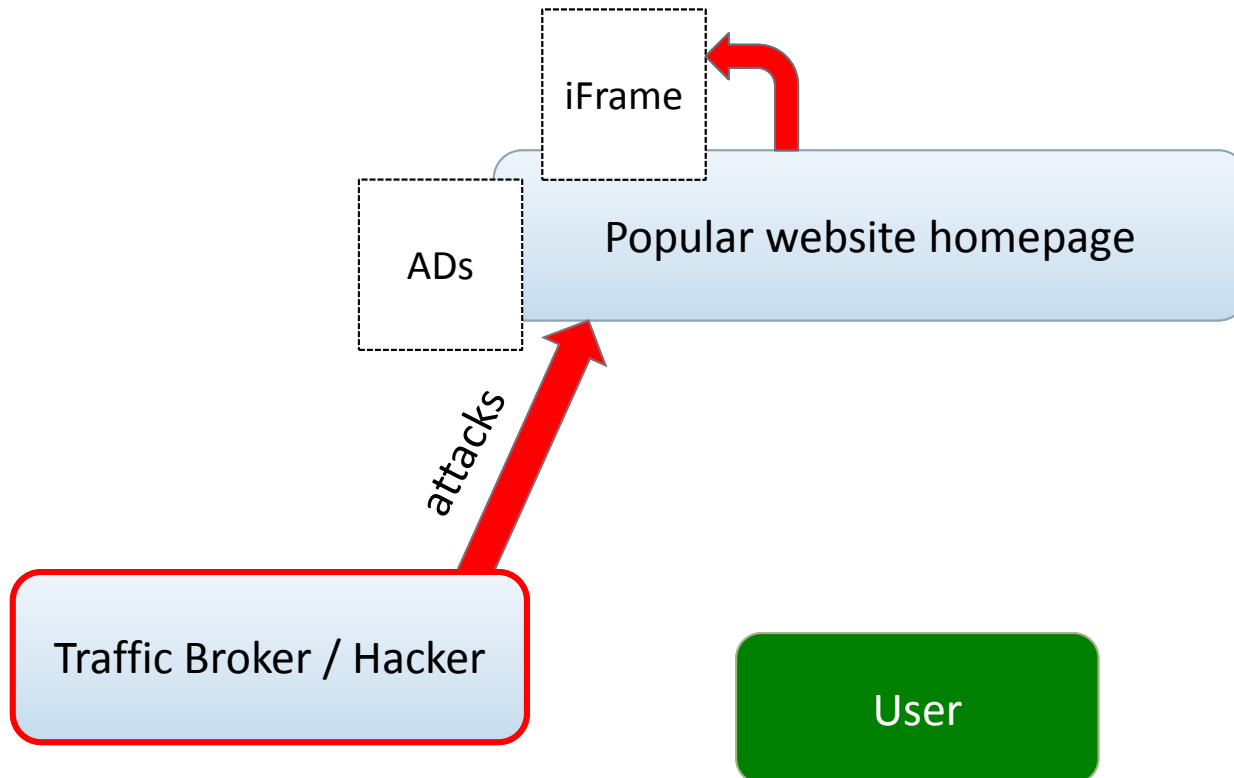


# How traffic redirection works



Exploit kit owner

Exploit Kit



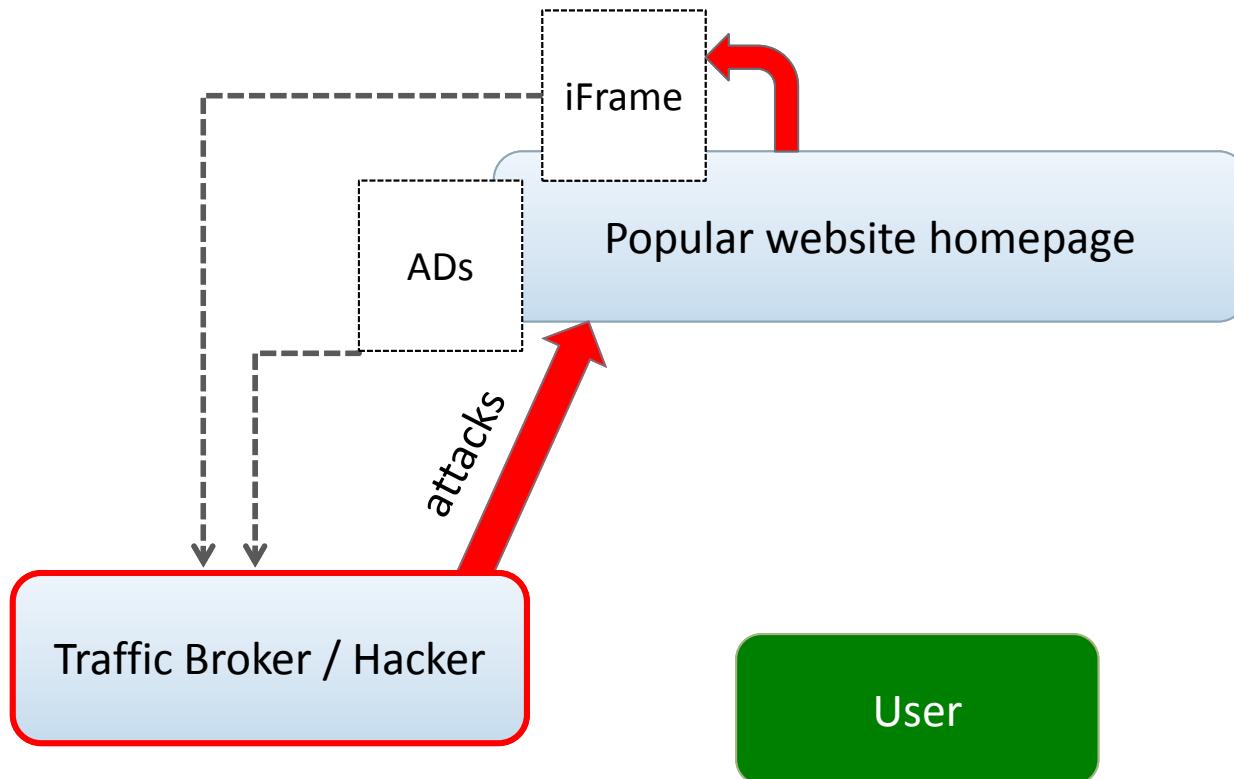


# How traffic redirection works



Exploit kit owner

Exploit Kit



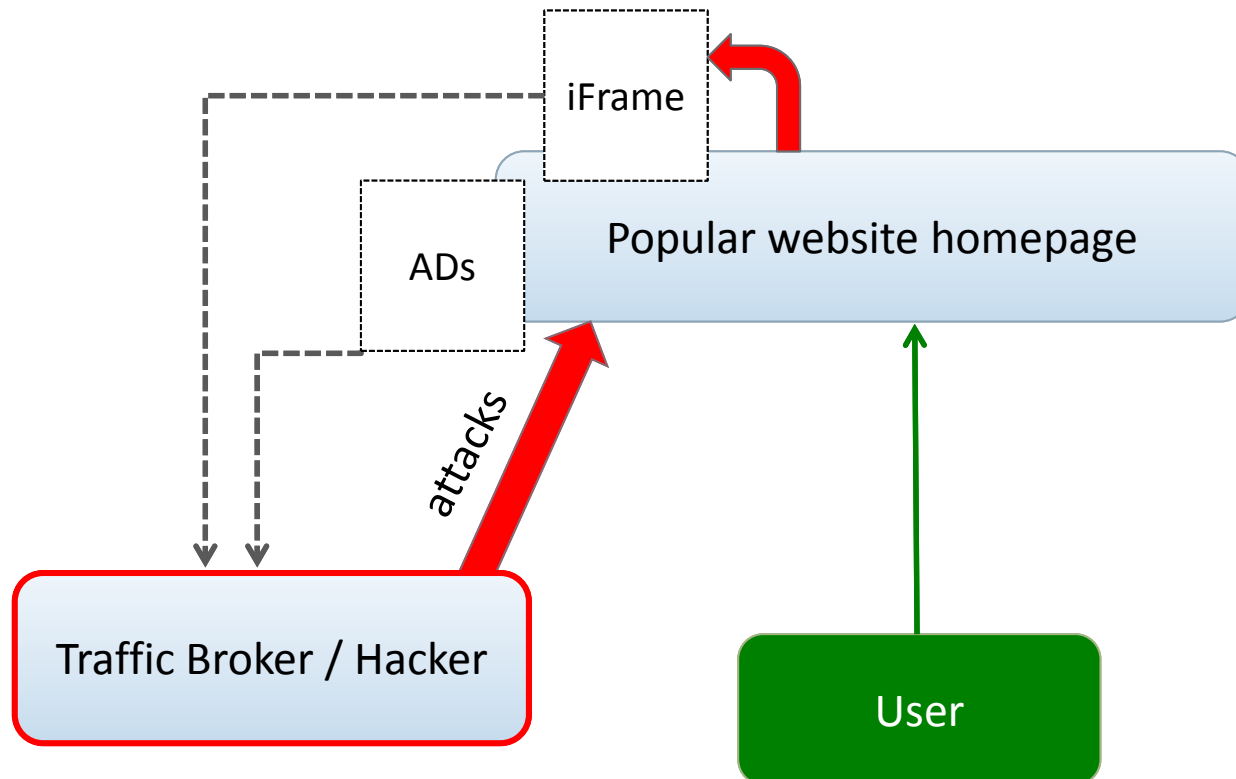


# How traffic redirection works



Exploit kit owner

Exploit Kit



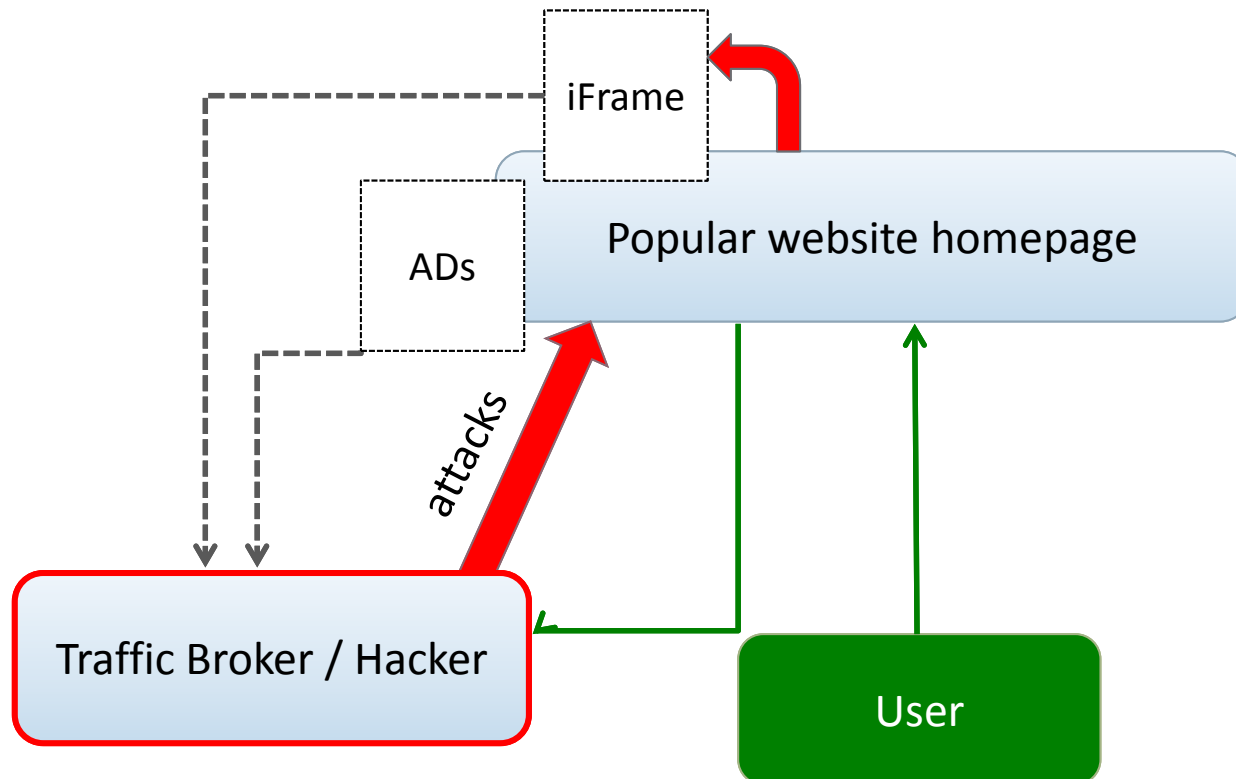


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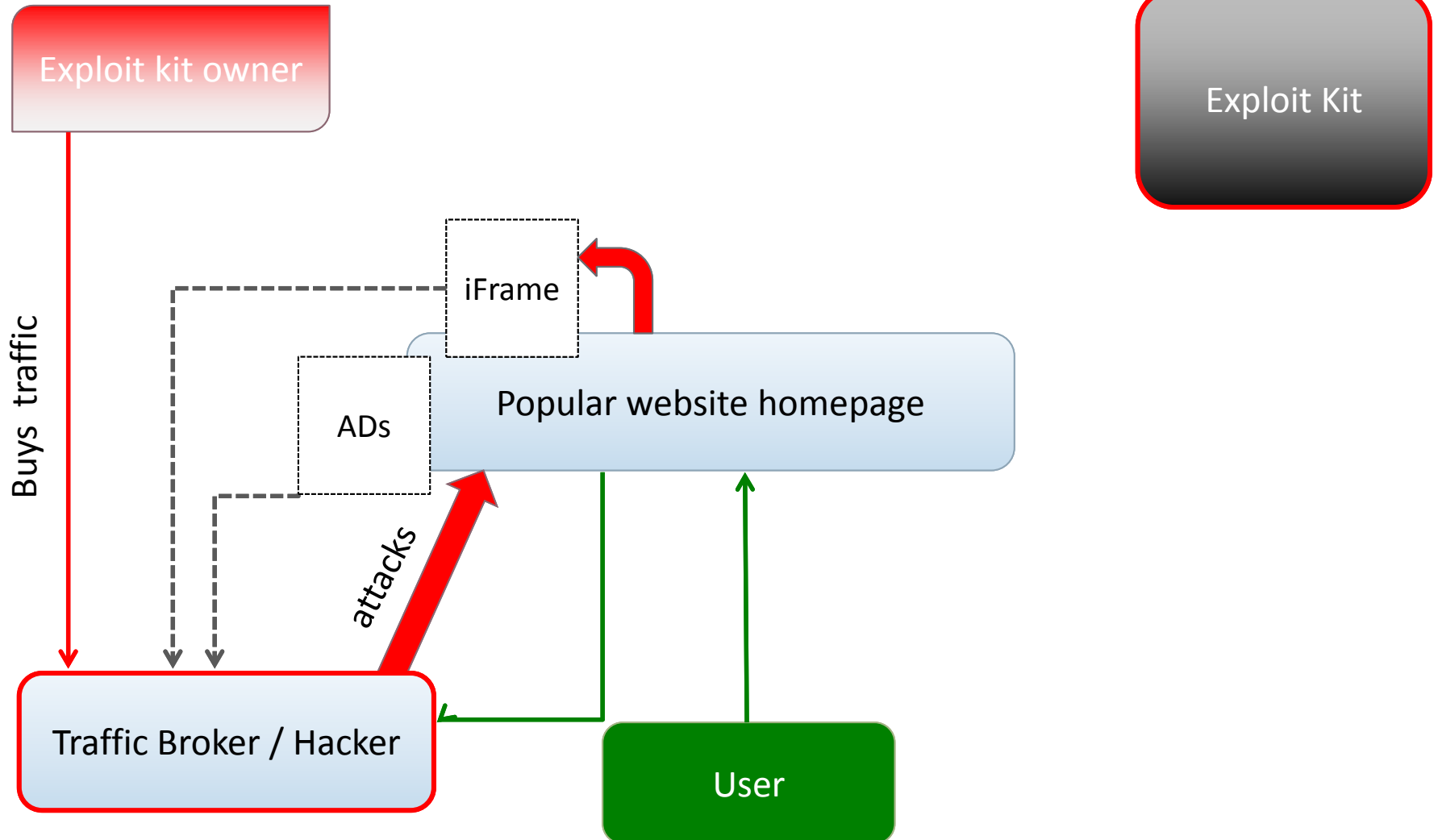
Exploit kit owner

Exploit Kit

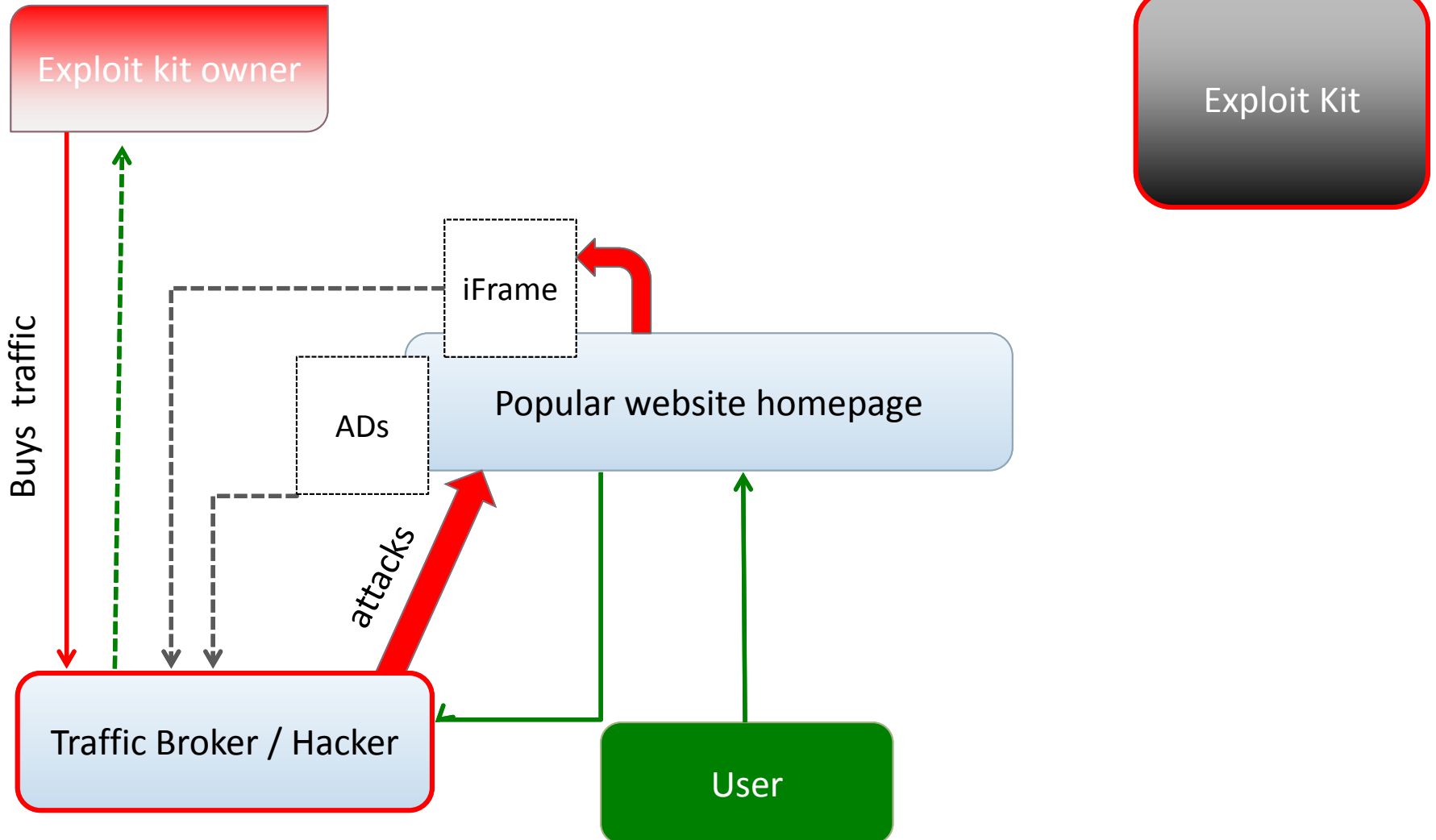




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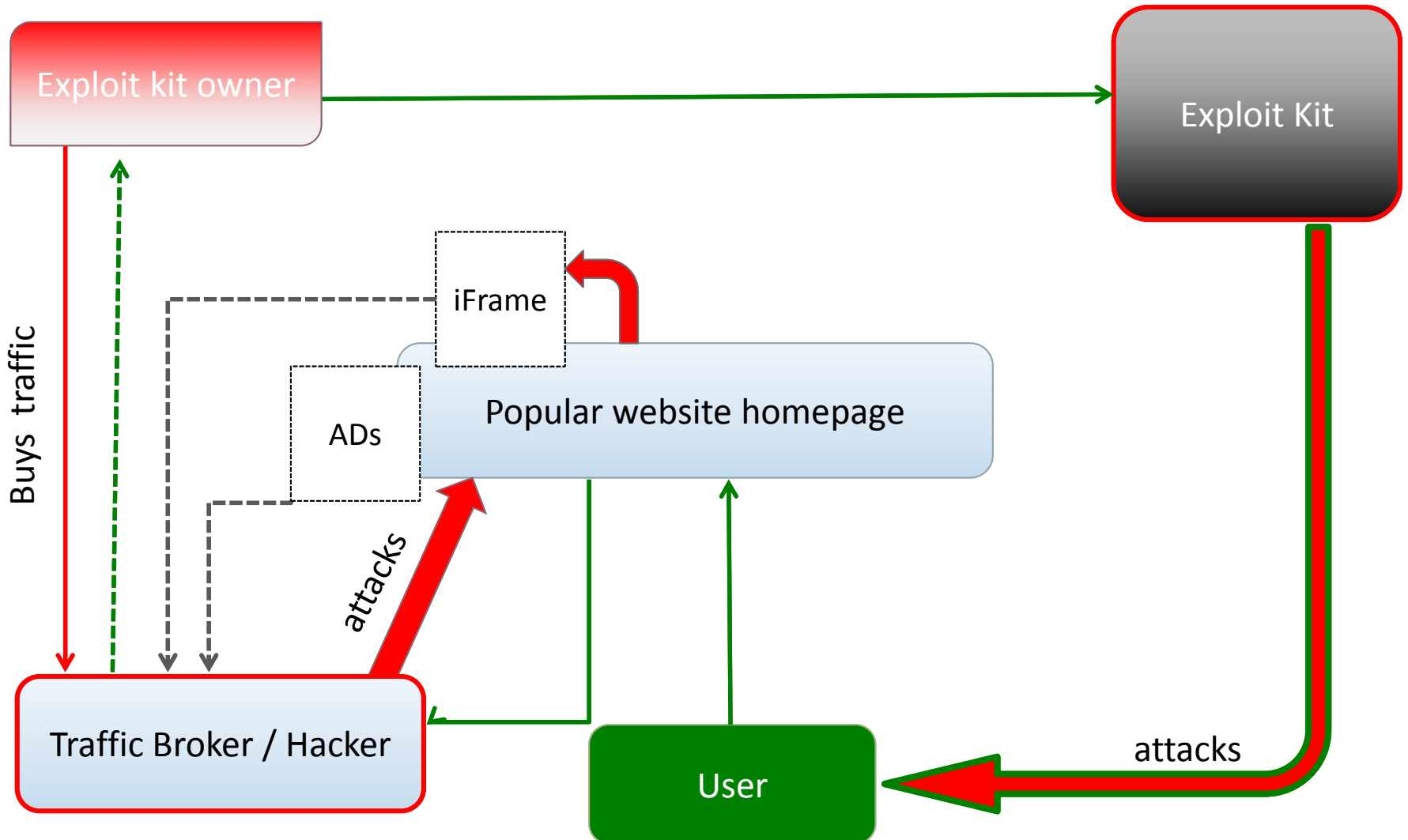


# How traffic redirection works





# How traffic redirection works







# How traffic is sold



- Cybercrooks **buy** traffic from other crooks or online services (Ads network)
- **High traffic quality** means the cybercrook gets connections from the vulnerable systems he/she was looking for

**Продаю качественный IFRAME трафик**

29.01.2011, 15:56

Jabber ID#1: [redacted]  
Jabber ID#2: technicalsupport911@[redacted]

icq#1: [redacted]  
icq#2: [redacted]

Любопытный  
Группа: Пользователь  
Сообщений: 22  
Регистрация: 27.01.2011  
Пользователь №: 35 931  
Деятельность: другое

Репутация: 1  
( 0% - хорошо )

Минимальный заказ: 10K  
Тест: 3K (платный)  
Условия работы: предоплата 100%

MIX от 1.5\$ до 3\$ за 1K (зависит от конкретного набора стран).  
MIX 1.5\$ - POL,TUR,COL,PER,EGY,THA,IND,PAK,CRI,MYS,IDN  
MIX 3\$ - ITA,ESP,BRA,ARG  
Отдельная страна - 3\$

BUY TRAFFIC	
SELL TRAFFIC	
USER GUIDE	
REGISTER	

**BIG TRAFFIC. BIG PROFIT. THINK BIG!**

<b>SKIMMED TRAFFIC</b> \$2.00 PER 1K	<b>MOBILE TRAFFIC</b> \$3.32 PER 1K	<b>POPUNDER TRAFFIC</b> \$1.25 PER 1K
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**GET UP TO 15% OFF BIG ORDERS**



## Some math



- Cyber crook wants to build a 1 million bots botnet

Action	Economic effort (1 <sup>st</sup> year)
Number of needed connections	$5 \times 10^6$
Buy Traffic (assuming 2USD/1k)	10.000 USD
Updates (assume 2/yr)	~ 200 USD
<b>Total</b>	<b>~ 12.400 USD – 12.500 USD</b>
<b><i>Breakeven ROI/BOT</i></b>	<b>~ 0.01 USD</b>



Thanks!



Any questions?

